

TITLE:	THE SMALL BUSINESS ADVOCATE											
TERM:	DATE OF AWARD thru MARCH 31, 2003											
		Page 01	of 01	P R O G R A M 4 9 - S								
	SMALL BUSINESS ADMINISTRATION (SBA)	BASIS OF	EVOLUTION IMPRSN'S. Rochester, New York	FORTTRAN PRINTING Cleveland, Ohio	GRAPHIC VISIONS Gaithersburg, Maryland	GRAY GRAPHICS Capitol Heights, MD	K-B OFFSET PRTG. State College, Penna.					
	PROGRAM B49-S	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I	COMPLETE PRODUCT:											
	Per Page. . .											
(1)	MAKEREADY/SETUP-----	64	68.00	4,352.00	30.00	1,920.00	39.75	2,544.00	30.00	1,920.00	50.00	3,200.00
(2)	RUNNING/1,000 COPIES-----	820	13.00	10,660.00	8.50	6,970.00	10.50	8,610.00	10.95	8,979.00	10.90	8,938.00
	CONTRACTOR TOTALS			\$15,012.00		\$8,890.00		\$11,154.00		\$10,899.00		\$12,138.00
	DISCOUNT		0.25%	\$37.53	2.00%	\$177.80	2.00%	\$223.08	1.00%	\$108.99	0.00%	\$0.00
	DISCOUNTED TOTALS			\$14,974.47		\$8,712.20		\$10,930.92		\$10,790.01		\$12,138.00
										AWARDED		
TITLE:	THE SMALL BUSINESS ADVOCATE											
TERM:	DATE OF AWARD thru MARCH 31, 2003											
		Page 01	of 01	P R O G R A M 4 9 - S								
	SMALL BUSINESS ADMINISTRATION (SBA)	BASIS OF	MCDONALD & EUDY Temple Hills, Maryland	PROFILE GRAPHICS Bartlett, Illinois	P. S. ENTERPRISES Temple Hills, Maryland	TAMMS LITHO Cedarburg, Wisconsin	YORK GRAPHICS York, Pennsylvania					
	PROGRAM B49-S	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I	COMPLETE PRODUCT:											
	Per Page. . .											
(1)	MAKEREADY/SETUP-----	64	53.00	3,392.00	31.00	1,984.00	41.35	2,646.40	72.10	4,614.40	50.00	3,200.00
(2)	RUNNING/1,000 COPIES-----	820	11.00	9,020.00	18.50	15,170.00	13.50	11,070.00	15.85	12,997.00	9.00	7,380.00
	CONTRACTOR TOTALS			\$12,412.00		\$17,154.00		\$13,716.40		\$17,611.40		\$10,580.00
	DISCOUNT		2.00%	\$248.24	0.00%	\$0.00	1.00%	\$137.16	5.00%	\$880.57	1.00%	\$105.80
	DISCOUNTED TOTALS			\$12,163.76		\$17,154.00		\$13,579.24		\$16,730.83		\$10,474.20
TITLE:	THE SMALL BUSINESS ADVOCATE											
TERM:	DATE OF AWARD thru MARCH 31, 2003											
		Page 01	of 01	P R O G R A M 4 9 - S								
	SMALL BUSINESS ADMINISTRATION (SBA)	BASIS OF	I. P. I. GRAPHICS Upper Marlboro, MD	CURRENT CONTRACTOR: I. P. I. GRAPHICS								
	PROGRAM B49-S	AWARD	UNIT RATE	COST	UNIT RATE	COST						
I	COMPLETE PRODUCT:											
	Per Page. . .											
(1)	MAKEREADY/SETUP-----	64	50.00	3,200.00	50.00	3,200.00						
(2)	RUNNING/1,000 COPIES-----	820	12.00	9,840.00	12.00	9,840.00						
	CONTRACTOR TOTALS			\$13,040.00		\$13,040.00						
	DISCOUNT		5.00%	\$652.00	5.00%	\$652.00						
	DISCOUNTED TOTALS			\$12,388.00		\$12,388.00						